

Daniel Kijner: Greetings from France.

00:42:25 Sunni Goentzel: Hi ladies! Hello from Kansas!

00:42:34 Lovette Llantos: Bonjour and ALOHA from the Big Island of Hawaii !

00:42:35 Julie Erickson: Good morning from Alaska!!

00:42:36 Matthew Hoedt: Hello from Scottsdale AZ

00:42:39 KC Butler: Hello from Evergree/Denver, CO!

00:42:40 Susan Sommers: Hi From Albany Ny

00:42:41 May Akamine: ALOHA! From Hawaii

00:42:41 Donna Trunko: Donna Trunko, Rocky River, Ohio

00:42:42 Bianca Lambert: Hello from Hinesville Ga !

00:42:42 Catie VanDerVelde: France!! Nice.....Catie in Cincinnati

00:42:43 Mary Begier: Aloha, from Hawaii Island.

00:42:46 Karen Snyder: Greetings from SW Michigan and the lakeshore!

00:42:48 Diana Symonds: Greetings from Clear Lake Iowa!

00:42:51 Dina Rich: Hello from a ship off the coast of Nova Scotia!

00:42:53 Lori Collins: Hello from Oroville, CA

00:42:55 Shirley Tenger: Hello from Dana Point, CA!

00:42:58 Jake Vaughan: Mahalo Landy!!

00:43:00 Clark Jones: Hello everyone from Payson, AZ

00:43:01 MICHELLE DEKOEKKOEK: Hi from Watford City, ND.

00:43:02 David Washington: David D. Washington, CRS (iamdwthebroker.com) & all of social media coming in from Douglas, Georgia

00:43:04 Eric Reusch: Good afternoon from Madison WI

00:43:04 Mark O'Brien: Bonjour from Lewsiburg, PA!

00:43:07 Mieko Kimura: Aloha & Good Morning from Hawaii

00:43:07 David Wagner: Hi from Longmont, CO

00:43:08 Sharon Flood: Greetings from Fort Lauderdale, FL

00:43:13 Lauren Powell: Hello from Austin, TX and hi Sonia!

00:43:14 Tricia Nekota: Aloha and Mahalo for your time and expertise today!! With gratitude from Honolulu, Hawaii!!

00:43:15 Angi Keeley: Hello from Minocqua, WI

00:43:17 Gelinda Mudgett: Hello from central Arkansas Gelinda Mudgett RE/MAX Elite

00:43:17 Sheryl Smith: Hi from Rancho Cordova, CA!

00:43:19 Cindy St Jacques: Cindy St. Jacques, Irvine, CA

00:43:22 Carin Molin: Hello from Carlsbad, CA Property Management and Sales. Thank you! Carin - TopAgentinc.com

00:43:31 mercedes tabano: Hello from Outer Banks NC

00:43:37 Heather Colella: Good afternoon from Heather Colella, CRS at the Sunny Jersey Shore

00:43:44 Kathryn Morrow: Hello from Kent, WA\

00:43:53 Tamara Towns-Pozorski: Hello from Waukesha County, WI!!

00:43:56 Laura Strickland: Hello from Kitty Hawk NC Stellar Properties

00:43:59 Barbara Carlson: Greetings from sunny Bethany Beach, Delaware!

00:44:01 Kathleen Lordbock: Hello from the Beautiful Brainerd Lakes area of MN!!

00:44:04 Peggy Gaulden: Hello from Albuquerque, NM

00:44:06 Eileen BURNS: Hollywood fl - hi elyse in boca raton

00:44:14 Linda Moreau: Hello from Marble Falls TX on Lake Marble Falls!

00:44:17 Arlene Kim-Kawamoto: Aloha from Hawaii 🌺🌺

00:44:18 Kenna Tays: Hello from Oklahoma!

00:44:22 holly o'driscoll: hello from Reno

00:44:23 Christine Shoemaker: Hello from Waterford, MI

00:44:24 Mariann Brasington: Hello from Fort Myers FLorida!

00:44:24 Vicki Potts: Hello Vicki Potts Austin, Texas

00:44:29 tiffany champagne: Aloha from the Big Island of Hawaii 🌺

00:44:29 Dare Tulloch: Hello from Richmond, VA!

00:44:31 Rose Snow: Hello from San Antonio, TX

00:44:41 Jeff Hornberger: Hello from RRC headquarters in rainy Chicago

00:44:54 Linda Moreau: Hi Vicky Potts, from Linda Moreau!

00:44:55 Laurie Partner: Hello from Charlottesville, VA!

00:44:55 David Fialk: David Fialk, Wilmington, NC

00:45:13 Miguel Avila: Hello from Northern Virginia

00:45:17 Lorna Johnston: Lorna Johnston, Aberdeen SD Greetings Everyone!

00:45:17 Michael Rochon: Hello from Port Orchard, WA

00:45:18 Monica Brisson | Serving South Florida: Hello Everyone, from Fort Lauderdale Florida!

00:45:24 Paul Coleman: Hello from Boston, MA

00:45:28 Ant Stroud: Hello everyone, from Jacksonville, FL

00:45:46 Voncia Shepard: Hello from Atlanta, GA

00:45:52 Annette Dalton: Hello everyone, from Phoenix AZ!!

00:46:07 BIL Willis: Good afternoon from BIL Willis, CRS in Portland Oregon.

00:46:26 Nora Alvarez: Hello everyone from Naples, FL

00:46:27 Claire Jean Prager: Hello from Tucson, Arizona

00:46:34 Kristin Burns: Hello from Northern VA!

00:46:35 Rosezette Dennis: Hello from Delaware!

00:46:38 Leticia Ford: Hello from Central Texas.

00:46:42 James (Jimmy) Crawley, CRS: is breaking up

00:46:42 Leslie Stewart: Greetings from sunny Oregon!

00:46:46 LeTrell Clark: Good afternoon, LeTrell Clark from Jax, FL

00:46:48 Rozalind Stone: Hello from Fort Worth TX

00:46:48 Diana Brunner: Hello from polson montana.

00:46:58 Michael Litchin: Hello, from Fort Wayne, Indiana...

00:46:58 Jo Ann Lowe: h

00:47:00 Pamela Taylor: Hello from Maplewood and South Orange NJ!

00:47:01 Noria Clark: Howdy from Alaska!

00:47:04 LeTrell Clark: Hi Deanna!

00:47:08 Denise Brom: Hello from Austin TX

00:47:08 Sandy Allnutt: Hello from Lexington, KY!

00:47:09 Betty Hensal: Hi from Brookfield, CT.

00:47:29 Gerri Rescigno: Hi from Sea Isle City NJ!

00:47:30 Jamie Clemmons: hi from Ocean Springs MS

00:47:32 Mary Nielsen - San Antonio: Hello from San Antonio, TX

00:47:36 Michael McGlynn: Great to see everyone!

00:47:38 Jo Ann Lowe: Hello from SW Idaho

00:47:41 Jean White: Hello from Orlando, FL!

00:47:42 Ashley Monroe: Hi from Memphis, TN

00:47:43 vivian brooks: Hello from Montgomery, Al

00:47:44 Alberto Serrano: Hello everyone from El Paso TX 🙄

00:47:45 James (Jimmy) Crawley, CRS: , you are breaking up again today

00:48:17 Josephine "JO" Easton: Hi Everyone from Tampa Florida where the sun is shining

00:48:17 Margo Fell: Hello from Upland, Southern CA

00:48:31 Teri Lester: Hi - from Vail, CO

00:48:32 Augusto Mayans: Hi everyone from Argentina!! 💙💜💙🌟🌟🌟

00:48:45 Pam Watson: Hello from San Francisco Bay Area!

00:48:50 Jana McCool: Hello from Austin, TX Jana McCool/Realty Austin | 512/964-7653, 27 years of experience. I will take great care of your referrals.

00:48:53 Sakina Kingwood: Hello from National Harbor, MD

00:48:59 L Jean Ormsby: Hi from fabulous Lee's Summit, Missouri!

00:49:05 Holli Woodward: Hello from Tulsa, Oklahoma!!

00:49:30 Diana Brunner: absolutely

00:49:35 Debbie Mann: Hello from Middle TN (Murfreesboro/Nashville)

00:49:43 James (Jimmy) Crawley, CRS: Hello from Las Vegas, perfect Fall weather today

00:49:46 Paul Dahl - RRC: Hi James, try to close all windows and programs except for the webinar. If you can move closer to your router please do so that your connection is as strong as it can be

00:50:01 Marvis Stewart: Hello from South Atlanta, GA

00:50:05 Tricia Lehane: Hi to these amazing presenters, Thank yo to all of you for all you do.

00:50:32 Savela Pappas: Greetings from sunny Atlanta today!

00:51:01 Debbie Trey: Good afternoon from beautiful South Georgia.

00:51:04 DeLynda Cook: nope

00:51:05 Sheryl Smith: Serious planner!

00:51:05 Laura Strickland: nope

00:51:05 Diane Sterling: yes, that's me

00:51:07 Margo Fell: Yes

00:51:08 Catie VanDerVelde: Yep!

00:51:08 Shernice Jones: yes

00:51:08 Diana Brunner: yes thats me

00:51:10 Pam Watson: 🌴 🌸 👍

00:51:10 Tamara Towns-Pozorski: Yes, that's me

00:51:10 Carin Molin: Yes..

00:51:11 Pamela Taylor: no

00:51:12 Dvonna Kienow: yes

00:51:13 Mirtha Guzman: yeassss

00:51:13 Roberta Vellucci: Yes

00:51:14 Barbara Carlson: Oh yes..

00:51:15 Paul Coleman: No

00:51:15 Mary Begier: yes!

00:51:16 Linda Moreau: I don't really have vacations.

00:51:16 Christine McLellan: yes that's me!!

00:51:16 Mariann Brasington: yes

00:51:17 Brenda Hampton: no

00:51:17 Elizabeth Muscare: Yes

00:51:17 Jana McCool: I am, but I also plan my goals for the next year in Nov/Dec

00:51:17 Denise Watkins: no

00:51:18 Marvis Stewart: Not me!

00:51:18 Lackey Moody: Not me

00:51:18 Mary Paschali: Yes

00:51:19 Alberto Serrano: I do

00:51:19 Leslie Stewart: yes!

00:51:19 Merilee Hires: No

00:51:22 Diana Symonds: Yes

00:51:22 Jacqui Solomon: yes

00:51:24 Kathryn Morrow: no

00:51:24 Diane Sterling: Hello from Diane from Orlando FL

00:51:25 Leticia Ford: Not me.

00:51:28 Tricia Nekota: My husband is!! LOL

00:51:28 Susan Sommers: no

00:51:29 Vicki Potts: no

00:51:31 Eric Reusch: Gas the car and go.. we'll know it when we get there..

00:51:31 KC Butler: Meh

00:51:33 Nathaniel Forbes: Yes that's me! To the hour.. I even plan rest days

00:51:36 Kayla Pierson: Yes

00:51:37 John Parten: No

00:51:48 Alberto Serrano: I already planned my vacations for the next 12 years. lol.

00:51:52 Gene Strate: No

00:52:02 Debbie Trey: Not real serious but I know what i want to do. I do ask local folk about the best non tourist places

00:55:23 Bette Washington: Greetings from DFW. Bette Washington 469-877-7227

00:55:49 Angela Territo: Hello from Delray Beach, Florida

00:56:22 Eileen BURNS: hi angela its Eileen in Hollywood here as well elyse is online as well

00:57:12 Sheryl Smith: Im on my Chamber Board and they put on the types of events you show for Neighborhood. I'm at LOTS of events. How do I leverage that involvement?

00:57:18 Eric Reusch: I'm Treasurer of my Condo Assn. everyone hates me because I keep raising dues in 55+ community.

00:57:58 Mary Paschali: Hello Everyone :) joining in for CRS Week Mary Paschali from McKinney TX, 214-783-2803

00:58:18 Angela Territo: Our community has a newsletter. I took an aerial view of our community from the intracoastal. I donated it to our newsletter with "Donated by Angela Territo" I also gave photos to the Association and they updated our community website. I attend all meetings.

00:59:56 Angela Territo: I set up event bright for rsvp's for any events and receive the email signup list in my community.

01:01:47 Nathaniel Forbes: So good!

Aloha from Hawaii

01:01:59 Alisha Melvin: Hello Alisha from Dallas, TX

01:02:00 Pamela Taylor: I'm a member of our local Rotary and a board member of Programs for Parents (non profit focus on early education for children)

01:02:34 Jessica Olevsky: for women - soroptimist group and Phi Beta Psi adult womens sorority that raises \$ for cancer

01:02:39 Paul Dahl - RRC: Noria, on that page, look at Monday and under it there are links for recording, slides and evaluation now

01:05:26 Brenda Hampton: Angela Territo please share what event bright is..

01:06:36 Susan Batchelder: <https://www.eventbrite.com/>

01:08:02 Brenda Hampton: 👍

01:08:38 Guadalupe Guzman: I'm already in the chamber but do not receive anything from them. How do you go about that?

01:09:55 Angela Territo: thank you

01:11:18 David Washington: yes

01:11:29 Rosezette Dennis: Start attending council meetings

01:11:44 Savela Pappas: Planning and Zoning for sure

01:11:47 Tiffany Lee: yes planning & Zoning

01:11:51 Angela Territo: My Association asked me to be on the interview committee. So I handle the interviews for new owners.....only when I am not party to the sale.

01:11:53 David Washington: attending and going "live" at the meetings if allowed

01:12:06 Paul Coleman: Community event

01:12:09 tiffany champagne: I'm organizing a Halloween dog parade for the community

01:12:10 Laurie Partner: Food Banks

01:12:13 Tamara Towns-Pozorski: Parent Teacher Association

01:12:21 Robyn Eunice: School and Church Vol

01:12:46 Marvis Stewart: I'm going to join our Chamber!

01:12:51 Laurie Partner: church friends are important clients too

01:12:53 Ashley Monroe: Planning and zoning and volunteer for groups helping the homeless for sure

01:14:14 Fran Bixler, CRS: Pamela, that is great! Rotary is an incredible organization! Be sure to be part of the events and planning so they see you.

01:14:15 Fran Bixler, CRS: I love the Halloween Dog Parade idea Tiffany.

01:14:51 Fran Bixler, CRS: Guadalupe, go to your Chamber website and look for the opportunities they have available. Or call them and ask which committee's need more volunteers.

01:15:44 Rosezette Dennis: Do you include business card's with your personalized cards? And what return address do you use (personal or office)?

01:15:48 Cindy Poole Roberts: My office is 1/2 block from the elementary school and their car pool line goes by my office. I was a sponsor for their foundation fundraiser and put my chalkboard sandwich board out front for the couple weeks before it announcing it. Getting ready to sponsor our local 5 Points street fair in Oct. Our most expensive real estate is in the neighborhood. Donate 10% to non-profits so post pics of all those events. Love Rotary, Chamber, Jr. League, etc.

01:16:20 Sandy Wacker: Tiffany - can you share more about the Halloween dog parade? I always dress up my dog so sounds fun.

01:16:20 Pamela Taylor: Thanks Fran, We do an annual xmas tree sale that supports multiple community organizations, also engages local boy scout troop and Seton Hall Univeristy fraternity for assistance We are small and very active!

01:17:14 May Akamine: Are FORD & LOLO acronyms? If so, what do they stand for? Mahalo

01:17:21 Eric Reusch: I was President of my Jaycee Chapter 30 years ago - "Service to Humanity is the Best Work of Life" Still close friends with several of them and referrals as well.

01:17:45 Sandy Allnutt: What is LOLO

01:17:51 Martha Pomares: what's the definition of LOLO

01:18:15 Sonia Guardado, CRS: May, FORD is an acronym for conversation topics when connecting with someone:

01:18:32 Cindy Poole Roberts: <https://www.joinlolo.com/>

01:18:41 Brenda Hampton: FORD

01:18:49 Catie VanDerVelde: Family, Occupation, Recreation, Dreams

01:18:55 Sonia Guardado, CRS: Family; Occupation; Recreation; Dreams(upcoming plans)

01:19:04 Tricia Nekota: What was the Text 2 again? Very interesting!

01:19:13 Diane Sterling: I never heard of LOLO either

01:19:35 Catie VanDerVelde: LOLO.....try FromYourFriends postcards

01:19:36 May Akamine: @Catie & Sonia - MAHALO for defining FORD. ALOHA!

01:19:38 Cindy Poole Roberts: I also have a moving truck that I offer for free to all the non-profits to use.

01:20:19 LeTrell Clark: OMG! I am absolutely doing this, I love it!

01:20:41 Savela Pappas: I am a former teacher as well

01:20:46 Kristin Joyner: Me!

01:20:48 Tricia Nekota: Former elementary teacher!!

01:20:50 Susan Sommers: I am former teacher

01:20:50 Kristin Burns: I am too

01:20:55 Lackey Moody: Not me

01:20:59 Sonia Guardado, CRS: 13 years teaching K-12~

01:20:59 Darryl Johnson: yep and I am tring to sub but no luck so far

01:21:09 Betty Hensal: Former teacher

01:21:43 Laurie Partner: Substitute teacher from K-8, parent advisory committees with Principal and Superintendent, Volunteer, PTO President...

01:21:56 Tricia Lehane: Kim, what is text program you spoke about please

01:22:02 PAM BRADSHAW: I am former\teacher and waited tables too.

01:22:13 Linda Moreau: I went to college to become a teacher; however, while subbing, I discovered I really disliked the kids (teens) for their lack of interest in education. Being a real estate broker, now I can teach willing adults what they need to know to buy and sell real estate! I love that part of my job!

01:22:35 Diana Brunner: I am a former CNA and v%isit the hospitals to give time to the nurses

01:23:07 LeTrell Clark: Yes! I am totally doing this! Haha

01:23:25 Savela Pappas: What size canvas do you provide

01:23:40 Susan Sommers: Seasonal photos very cool

01:23:41 Cindy Poole Roberts: Can they use the photo for their Christmas card? How did you pay? Per person? Per hour?

01:24:44 MICHELLE DEKOEKKOEK: Is this just for past clients?

01:25:12 Gelinda Mudgett: I have been using easy canvas for a couple years. I take photos of my clients in front of their new home. It has been a hit!

01:25:19 Vicky Santana: Great idea

01:25:19 Kristin Burns: who did you use to produce the canvases?

01:25:25 Susan Sommers: You may want to say all seasonal or holiday instead of Christmas in the ad since not everyone will celebrate Christmas

01:25:30 Diana Brunner: I am a photographer and this would be a blast

01:25:34 Laurie Partner: I am a professional photographer. Take my own listing marketing photos and other agents. I could donate my services for taking photos with my name on them.

01:25:59 Savela Pappas: What size canvas?

01:26:00 LeTrell Clark: Do you use a backdrop?

01:27:01 LeTrell Clark: Thank you!

01:27:04 evelyn garcia: Did you do this at the beginning of December?

01:27:29 Pamela Taylor: I think that this would be a great idea for our rotary xmas tree sales as it is a family event!

01:27:45 Paul Dahl - RRC: Slides: <https://rrc-education-media.s3.us-west-2.amazonaws.com/W1050L-Slides.pdf>

01:30:51 Fran Bixler, CRS: <https://www.easycanvasprints.com/>

01:31:39 Linda Moreau: Can we hear from Sonia? I'm in Central Texas and would love to hear her ideas. Thanks!

01:31:41 Diane Sterling: Deanna - Where do you get address labels made with customized icons for your clients?

01:32:00 Mark O'Brien: What is the CRM software/program works best for you?

01:32:10 Pamela Taylor: In the past we have hosted tax appeal parties Jan-April 1. Help them to fallout tax appeal forms and provide comps

01:32:29 Pamela Taylor: fill out

01:32:42 Rosezette Dennis: These are reminders of how fun real estate can be

01:32:49 phae dvorin: great ideas all this

01:32:59 phae dvorin: hi from south jersey

01:33:01 Barbara Osborne: Such great ideas!!!

01:34:08 David Washington: pie day

01:34:14 David Washington: November

01:34:17 Sandy Allnutt: I drop onesies with Kentucky on it when I see clients have babies off for them with a baby toy

01:34:33 Kristin Joyner: We offer photos at our tailgate- GO DAWGS!

01:34:34 Eric Reusch: Sausage and cheese gift boxes

01:34:36 Vicky Santana: Wrapping paper beginning of December "Couldn't wrap the year up without saying thank you"

01:34:38 Denise Watkins: Wine tour for A clients

01:34:39 Gerri Rescigno: I used my Cricut to make the family initial on a pumpkin. Took a picture of it at their door if they weren't home.

01:34:52 Susan Batchelder: Lined A5 notebooks from Amazon with a pen - gratitude journal

01:35:01 Cindy Poole Roberts: Bought tiny honey jars with dippers and honey from Costco (60 jars for \$40) came to about \$1 each

01:35:03 Kimiko May: My pop bys are including sun screen, water melon, on summer.

01:35:08 Ant Stroud: "Realtors can be a real "lifesaver" when it comes to buying and selling real estate. Make sure you are protected." Give a bag or roll of lifesavers.

01:35:51 Rose Snow: I do Personalized New Home ornaments. And I give a wreath hanger that says home with a one year home anniversary card.

01:36:29 James (Jimmy) Crawley, CRS: Prior to Tax time, send copy from Escrow Closing, so many have misplaced and very appreciated.

01:37:49 phae dvorin: Sonia does mail chimp put all into together or do you have to do it and only use it to send out?

01:38:19 Sandy Allnutt: I thought she said canva

01:38:20 Susan Batchelder: Sonia, can I get a copy of one of your E-newsletters?
Sbatch@cbmove.com

01:39:04 Jana McCool: Sonia, how are you getting the emails for the neighborhood? Our resident's emails are not public.

01:39:15 David Wagner: what is the best program/service to conduct a client response survey, and then share with all the results.

01:39:43 Denise Townsend: Mad Mimi is another option for newsletters.

01:40:57 Angela Territo: I ask my neighbors if they would like to be updated with all new condos hitting the market. I then add them to my mls buyer search for the community.

01:41:47 BJ Baskin: Such great ideas.....thank you everyone!

01:42:22 shedonna grier: Great information

01:42:25 shedonna grier: Thanks

01:42:49 Matthew Hoedt: Will the slide deck from this presentation be available?

01:43:11 Paul Dahl - RRC: Slides: <https://rrc-education-media.s3.us-west-2.amazonaws.com/W1050L-Slides.pdf>

01:43:17 Chere LaRose: If you need a monthly newsletter (digital or print) RRC Members have access to Your Home that you can customize and send to clients and prospects.
<https://crs.com/resources/your-home-newsletter>

01:44:36 Kristin Burns: I'd like to join...please post link

01:44:47 Susan Batchelder: How can I scan the QR code when I'm watching this on my iPhone ?

01:45:07 Keryn Young: how big is your farm

01:45:59 Que Raphael: nice 😊 how many closing do you get from that

01:46:56 Susan Sommers: Great ideas

01:47:11 Denise Watkins: Is your newsletter prepared by you or do you outsource it?

01:47:48 Amy Paikowski: Do you do this by yourself or do you have agents in your office that help out?

01:48:17 Brenda Hampton: Great question, Amy!

01:48:35 May Akamine: @Sonia - please repeat your email for your newsletter. Mahalo!

01:48:41 Fran Bixler, CRS: Out of sight, out of mind. When you show up, you are top of mind.

01:48:57 Brenda Hampton: What CRM do you use? Thx

01:48:58 Sharon Flood: How many sales do you do a year

01:49:45 Rosezette Dennis: All of this is inspiring yet somewhat overwhelming.....how long did it take each of you to reach this level?

01:50:13 Sandy Allnutt: Start small rosetzette; pick one thing and go with it

01:50:16 tiffany champagne: I like going to garage sales for talking to neighbors potentially selling - good idea!

01:50:40 Bianca Lambert: could you please spell this again

01:50:53 Neel Midha: Cloze

01:50:57 Bianca Lambert: thank you

01:51:10 Paul Dahl - RRC: <https://www.cloze.com/>

01:51:19 Fran Bixler, CRS: Start where you can. Do not try to bite off too big a bite all at once.

01:51:51 Rosezette Dennis: Do any of you use dialers?

01:51:52 Melody Workman: What is the Donut Day

01:52:30 Fran Bixler, CRS: Everything is organic

01:53:45 Merilee Hires: Great info!! Thank you so much

01:53:56 Jason Woodward: SPOT ON!!

01:53:57 Dan Griffith: Amen!!!

01:54:38 Bonnie Leighton: I missed the beginning of the webinar. Is it possible to review the entire webinar. Good information. Thank you.

01:55:05 Joanne Heying: can Sonia give her email again

01:55:17 Matthew Hoedt: Can we get a copy of Sonia's slides?

01:55:24 karen mai: What do you give the person who send you a referral?

01:55:29 Cynthia Powell: Can we get copies of the power point

01:55:39 Betty Hensal: Excellent presentation. I loved all of the presenters!

01:55:40 Sharon Flood: This was amazing!!! Thank you all so much!

01:55:41 Keryn Young: You can always door drop if you cannot afford to mail

01:55:47 LeTrell Clark: I just dropped off a flower arrangement to customers who closed a month ago - the wife's grandma passed

01:55:55 Paul Dahl - RRC: Slides: <https://rrc-education-media.s3.us-west-2.amazonaws.com/W1050L-Slides.pdf>

01:56:16 LeTrell Clark: AMAZING!

01:56:17 Sharon Flood: awesome

01:56:18 Denise Townsend: Thank you!! Great presentation!

01:56:20 Kristin Burns: Thank you...you ladies were great!!

01:56:20 Annette Dalton: Thank you ladies! GREAT info!!

01:56:20 Sandy Allnutt: Great stuff

01:56:21 Susan Batchelder: Sonia's email??

01:56:23 Chere LaRose: Fantastic!!

01:56:23 Angela Territo: Great presentation thank you

01:56:24 Paul Dahl - RRC: Today's Webinar Evaluation:
<https://survey.alchemer.com/s3/7525747/RRC-Webinar-Evaluation-Client-Engagement-Strategies>

01:56:24 Rosezette Dennis: This was awesome!

01:56:24 Jake Vaughan: Super great information. MAHALO!

01:56:25 Dvonna Kienow: Awesome ideas!!

01:56:25 Savela Pappas: Wonderful Thank you for sharing!

01:56:26 May Akamine: I don't see Sonia's email ... please share. Mahalo!

01:56:32 Paul Dahl - RRC: Today's Webinar Evaluation:
<https://survey.alchemer.com/s3/7525747/RRC-Webinar-Evaluation-Client-Engagement-Strategies>

01:56:36 Bianca Lambert: Awesome information!

01:56:36 Mariann Brasington: Good job!

01:56:39 Joan Swift: Great information!

01:56:41 ruth wangerin: Great Presentation!!

01:56:43 Miguel Avila: Great presentations. Lots of good info.

01:56:45 Mark O'Brien: Thank you. You Women ROCK!

01:56:45 Mary Paschali: VERY VERY HELPFUL !! THANK YOU

01:56:46 Julie Erickson: Thank you so much. Great information

01:56:46 Mary Jane Owen: Great information!

01:56:47 Elizabeth Muscare: Great ideas! thanks

01:56:52 David Fialk: Thank You!

01:56:52 Donna Elliott: Thank you from SW Washington!

01:56:59 Kathy Carr: Learned tons.

01:57:04 Mary Guidry-Ringo: GREAT INFORMATION!!! I GOT SEVERAL TAKEAWAYS! THANK YOU!

01:57:06 BIL Willis: Really good job...thank you so much!

01:57:08 MaryLynn Heinen: Will we be able to see replays for Monday & Today

01:57:10 Garrett Decker: Thank you.

01:57:17 Josephine "JO" Easton: Thank you great class

01:57:23 Teri Lester: Thanks for new ideas!

01:57:32 Rose Snow: Great Class/info. Thank you!

01:57:42 Michael Litchin: did a fabulous job..

01:57:45 karen mai: Thank you all for the great share!

01:57:57 Carin Molin: Thank you! Wrote down a few tips! Thank you! Carin - TopAgentinc.com

01:57:58 shedonna grier: Thanks everyone

01:58:00 Rick Baker: Thanks for all of the tips from seasoned pros

01:58:08 Michael Litchin: Thank You to all our speakers today!!!

01:58:28 Leslie Stewart: Thanks, great info!

01:58:47 Chere LaRose: <https://crs.com/events/sab>

01:59:01 Michael Litchin: Signed up for Sellabration today... See y'all in Las Vegas.

01:59:14 Rosezette Dennis: Can you become a member without having the CRS designation?

01:59:30 Matthew Hoedt: Thank you! p.s. I bought my Sell-a-bration ticket yesterday.

01:59:34 Susan Batchelder: Paul, can we register now for SAB and then get classes later?

01:59:39 Leticia Ford: Thank you all for the great info!

01:59:40 Eric Reusch: Great Presentation Today - Thanks

02:00:01 Chere LaRose: Yes, you can sign up for SAB now and then register for pre-conference later.

02:00:06 Joanne Heying: Awesome!

02:00:21 Kristin Burns: When will the classes/courses from this week show up in our dashboard//.my education?

02:00:22 Cynthia Powell: 🌸🌻🌼🌺🌸🌼⚡🌻🐣🐣🌈🍁🐣🌻🌸🌼

02:00:48 Tiffany Lee: Survey gives a 403 Forbidden code after completion

02:00:53 Chere LaRose: Webinar recordings and slides are posted by the end of each day for CRS Week.

02:01:17 ZENAIDA LOP: Thanks so much. Great presentations!!.

02:01:26 James (Jimmy) Crawley, CRS: Thank You All for Sharing!

02:01:30 Heather Colella: Thank you all!

02:01:45 Kristin Burns: Chere, so if I don't see it in my profile/dashboard...what am I doing wrong?

02:01:50 Fran Bixler, CRS: Membership offers so much. Yes, become a member - use the CRS23 promo code. Membership gives you the opportunity to network, get referrals, attend certification courses and events - all at member pricing. Getting involved will help you earn your CRS Designation.

02:01:51 Tiffany Lee: Thank you Everyone!

02:01:58 Heather Colella: Thanks Paul

02:02:16 Fran Bixler, CRS: <https://survey.alchemer.com/s3/7525747/RRC-Webinar-Evaluation-Client-Engagement-Strategies>

02:02:23 GAY ASHLEY: Thank you!

02:02:26 Dan Griffith: How can we get a copy of the great ideas in the Chat room?

02:02:34 Chere LaRose: Kristin - Go to <https://crs.com/events/crs-week>

02:02:45 Keryn Young: Thanks All!! You all are Amazing

02:02:57 Brenda Hampton: Thank you, Everyone!!! Great info

02:03:00 Marvis Stewart: Awesome training. Thank you so much for what you do!

02:03:04 Pamela Taylor: Thank you very much for sharing these great ideas!

02:03:12 Odile Romans: Thank you!

02:03:14 Kristin Burns: once I go to the events what next? I thought I was registered

02:03:20 MaryLynn Heinen: Thank you all for all this great info...

02:03:28 Dan Griffith: 

02:03:38 Betty Hensal: A handout would be wonderful!

02:03:48 Kristin Burns: Chere,

02:04:01 Rose Snow: Thank you a handout with the chat would be great.

02:04:19 Laurie Partner: Appreciate everyone's help! Great event today.

02:04:26 Kristin Burns: Chere, do you have an email to trouble shoot? I'm registered for all classes...but they are not in my profile

02:04:35 Chere LaRose: clarose@crs.com